



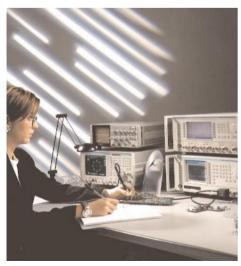


Cert No. FS647

Calibration 0006

# How IFR Service Agreements can help

An IFR Service Agreement allows us to work with you to reduce your overall costs associated with the necessary calibration and maintenance of your assets. Administration is greatly reduced, and beneficial discounts are available related to the levels of equipment covered. A balanced billing option allows costs to be spread evenly across a budgeting period, thus reducing the impact of unpredictable expensive repairs allowing managers to take a longer term view.

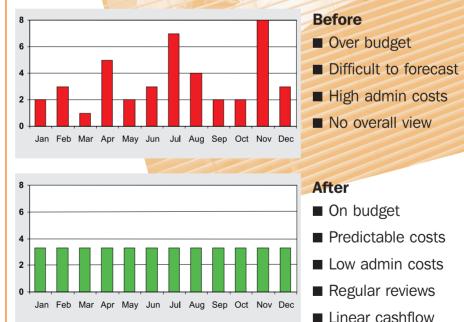


# Service Agreements

## Managing Costs

An IFR Service Agreement can provide a significant reduction in your annual test equipment management costs. Your overall expenditure can be reduced by over 20% and unexpected fluctuations can be minimized.

The graphs below show the effect an IFR Service Agreement can have on a typical test equipment management budget.

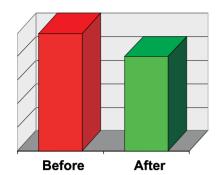


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An IFR Service Agreement can result in cost savings of over

### **20%**

in test equipment management budgets

#### **IFR Service Agreements**

Successful companies make a point of listening to their customers, at IFR we are no different. You have told us that you need to be able to plan the costs of instrument maintenance to ensure that resources are effectively used. For this reason IFR have developed a range of agreements each tailored to meet the needs of its customer.

#### **Full maintenance agreement**

- Single annual premium
- Covers all calibrations and repairs
- No extra costs

#### **Calibration agreement**

- Single annual premium for calibration
- Repairs quoted individually

#### **Enabling agreement**

- Single monthly invoice for work completed
- Discount based on predicted workload
- Ideal for variable equipment lists

#### **Balanced billing agreement**

- Single monthly invoice
- Payments spread out across the year
- Monthly itemized statements

All types of agreement result in a reduction in the administration required and provide for discounts based on the volume of work. IFR can in addition provide management reports allowing you to analyze your spend and help maintain control in identifying potential savings for the future.

#### Call us today to find out how the IFR Service Group can help you.

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